



## 2023 ANNUAL REPORT



### CHANGE MAKERS

**680** families / **1105** children received subsidies to help pay for child care

**3,128** parents and guardians were given free resource and child care referrals, either online or by phone

**419** early care and education providers participated in professional development activities to increase the quality of their care

**99** workshops, trainings, and information sessions were provided to parents and providers

**68** family child care providers took part in our Quality Counts Program, improving the quality of their care and the largest cohort in the history of the Quality Counts program in San Mateo County

**1,850** one-on-one technical assistance/coaching sessions were offered to parents and providers

**40** enhanced referrals were fulfilled for families with children who have special needs

Since 1972, 4Cs of San Mateo County has connected and empowered families, educators, and child care providers with resources today for a stronger San Mateo County tomorrow.

Our vision is that every child and family in San Mateo County has equitable access to high quality care and learning opportunities and that early educators and care providers are adequately compensated and supported.



## DEAR FRIENDS OF 4Cs,

Since 1972, the Child Care Coordinating Council of San Mateo County has been dedicated to empowering our community's youngest learners by connecting families, educators, and child care providers with the resources to thrive.

As we reflect on the past year, we are proud to spotlight the different ways our agency is helping make San Mateo County a nourishing place to learn and grow for all. This would not be possible without the support of our partners, and we're filled with gratitude for the incredible journey we've shared with you at 4Cs this last year.

Our collective commitment to quality early childhood education has allowed us to play our part to support parents and providers—completing 1,382 child care referrals, 1,746 community resource referrals, and 1,157 provider training workshops in both English and Spanish.

Looking ahead, we're committed to building on these successes, and finding new ways to increase access to quality early care education for families of all income levels. With your critical support this year, we hope to continue increasing the language access of our services, launch the redesign of our 4Cs website, and advocate for the needs of our community's children, families, and providers.

We hope you'll connect with us on social media, and follow the impactful work we have in store for this year! Our social media channels offer valuable updates on resources, services, and upcoming community events & trainings you can join.

Thank you again for being part of this incredible journey with us, and for your ongoing support of our shared mission.

Together, we are creating a brighter future for all of San Mateo County's children and families.

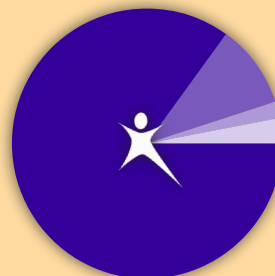
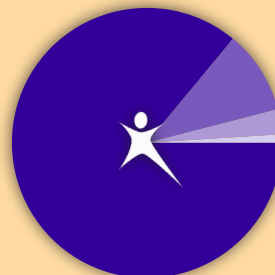


David Fleishman,  
Executive Director



Sarah Poulain,  
Board Chair

## 2023 FINANCIALS



### Assets

Cash	\$5,265,589
Other Assets	\$5,012,435
<b>Total Assets</b>	<b>\$10,279,024</b>

### Liabilities & Net Assets

Total Liabilities	\$7,465,016
Net Assets	\$2,777,632
YTD Operating Surplus	\$36,376
Total Net Assets	\$2,814,008
<b>Total Liabilities and Net Assets</b>	<b>\$10,279,024</b>

### Operating Revenue

■ CDE	\$16,086,610
■ SMC Subsidy	\$1,831,629
■ First 5 San Mateo	\$507,223
■ Other Revenue	
San Mateo County	\$51,456
Parent Fees	\$249
Trustline	\$26
Fee for Service	\$14,046
Corporate Sponsors	\$10,500
Foundation Grants	\$93,566
Corporate Grants	\$6,233
Individual Donations	\$10,292
Corp./Fdn donations	\$2,012
Misc. Revenue	(390)
Interest	\$98,773
Net Assets Released	\$7,166
<b>Total Revenue</b>	<b>\$18,719,391</b>

### Expenses

■ Child Care Subsidy	\$15,905,517
■ Other	\$1,935,331
■ First 5 San Mateo County	\$460,838
■ Resource & Referral	\$339,743
■ Administration	\$41,586
<b>Total Expenses</b>	<b>\$18,683,015</b>